

TECHNICAL ANNEX AND DECLARATIONS: WEMED AWARD 2026

This technical proposal template is provided to help applicants prepare and structure their responses in line with the evaluation criteria of the award. Applicants are required to:

- Complete the official application form available on the submission platform, and
- Upload this document as an annex to their application.

CANDIDATE IDENTIFICATION

Name of applicant person or legal entity

Name of the applicant's designated representative and position (if it is a legal entity)

Type of ID and Number

Email address

Address

Street Address, City, State / Province, Postal / Zip Code

Telephone Number

Please enter a valid phone number.

Website (optional)

Gender

Sector of Activity

If sector is Other, please specify

Number of Workers

When did the business start?

Business Start Date for Early Stage

Date

Business start date for Growth Stage

Date

Country and city where the business headquarters or candidate tax residence is located

BUSINESS DESCRIPTION AND VALUE STATEMENTS

Briefly describe your business (product/service and business model). Please, attach demonstrative pictures of the product (when possible, according to its nature) and/or, if there is no product, show a portfolio of your services.

(Maximum length 2000 characters without spaces)

ECONOMIC VALUE OF THE SUSTAINABLE BUSINESS MODEL

This section intends to identify if the sustainable business model is viable, according to its economic results and viability.

Please, if available, attach your profit and loss statement for the last available years to show the economic feasibility of your business. If you cannot provide the official profit and loss statement, at least provide this information:

- Total sales
- Total expenses
- Overall result
- Profit margin (before taxes)
- Company sales growth from one year to another.

In case that you don't have a profit and loss statement, or it does not represent the economic potential of your business due to its early stage, please share any documents or proofs demonstrating that the business will get profitable in the coming years.

A1 FOR EARLY-STAGE BUSINESS

(Maximum length 2000 characters without spaces)

Please, attach your profit and loss statement for the last two available years to show the economic feasibility of your business. If you cannot provide the official profit and loss statement, at least provide this information:

- Total sales
- Total expenses
- Overall result
- Profit margin (before taxes)
- Company sales growth from one year to another.

A2 FOR GROWTH STAGE BUSINESS

(Maximum length 2000 characters without spaces)

ENVIRONMENTAL VALUE

The questions of this section have the purpose to evaluate if: The sustainable business model provides solutions to address ecological challenges and has a reduced or positive environmental impact. Eco-innovation, product life cycle thinking and/or eco-design, circular design, among other approaches, have been applied. The Business contributes to pollution prevention, resources saving and to consumer's sustainable lifestyle.

This is a basic criterion and its observance is indispensable. Please, answer the following questions:

1. Briefly describe how your business reduces environmental impact and its environmental performance.

A way to reduce this damage is by applying product life cycle thinking and eco-design strategies, such as reducing energy consumption and waste generation or increasing the duration of a product. Other examples are the implementation of a more sustainable processes, materials or technologies, a more sustainable product or service or even changing consumer's lifestyles towards sustainability. Regarding the environmental performance, you can provide quantitative data on the consumption of resources or generation of waste and describe how your performance indicators have improved over time or how do they compare with other businesses of your sector.

Environmental value – Q1

(Maximum length 1000 characters without spaces).

2. When comparing your business model with your direct competitors', what is your main element of eco-innovation? Where do you make the difference?

Environmental value – Q2

(Maximum length 1000 characters without spaces).

Environmental value – Q3 business activity GHG emissions status

Which of these statements describes best your situation regarding GHG emissions?

**Environmental value – Q3 justification and objective data on GHG emissions
(calculation results or certificates are accepted).**

(Maximum length 1000 characters without spaces).

Does your business address any of the following environmental challenges?
How does it contribute to address them? Does it manage to transform it into
a business opportunity?

Choose up to two environmental challenges. For each of the 2 selected, please, explain
how your business addresses these challenges and contributes to improve the
environment. Provide, if possible, figures and reliable data to justify it.

Environmental value – Q4 environmental challenges addressed

- ☐ Climate change
- ☐ Water scarcity and pollution
- ☐ Waste management
- ☐ Environmental toxicity
- ☐ Biodiversity loss
- ☐ Marine and coastal environment degradation
- ☐ Marine litter and plastic pollution
- ☐ Resource scarcity

Environmental value – Q4 explanation for first selected environmental challenge

Please, present your justification in no more than 3,000 characters per environmental challenge.

Environmental value – Q4 explanation for second selected environmental challenge

(Maximum length 3000 characters without spaces).

Nature-based solutions refer to solutions inspired and supported by nature, which use natural processes and ecosystems (such as plants, soil, water or biodiversity) to address environmental, social and climate challenges.

Does your business model integrate nature-based solutions? If yes, please explain:

- What natural systems or ecosystems are involved? (e.g. water, soil, biodiversity)
- How does your solution contribute to climate resilience or environmental restoration?
- How do you measure these impacts (if applicable)?

Environmental value – Q5 nature-based solutions

(Maximum length 1000 characters without spaces).

SOCIAL VALUE

The questions of this section have the purpose to evaluate if: The sustainable business model adds value to the society, addresses social needs, empowers communities and encourages networking.

This is a basic criterion and its observance is indispensable. Please, answer the following questions:

1. How does your business contribute to the generation of social value and contribute to improve society (e.g. in terms of culture, education, health, combating social exclusion or others)?

Is your company directly solving a social problem (such as unemployment, lack of access to health services, inclusion of people in risk of social exclusion, lack of education and awareness raising, isolation of elderly people, theft and crime problems, lack of preservation of cultural heritage and traditional knowledge...)?

Do you reinvest part of your annual net profits in society (e.g., donations, private-sector funding for social projects...)?

Please, justify your answers and, if possible, provide objective figures to measure your contribution.

Social value – Q1

(Maximum length 1000 characters without spaces).

2. Are you involved in a business network or any other kind of network linked to sustainable production and consumption, green economy, blue economy, circular economy or social and solidarity economy? What is your role in this network and how do you support a system change towards sustainability?

Please specify the nature of the network and relationships, and its objective.

Social value – Q2

(Maximum length 1000 characters without spaces).

EQUITY CONSCIOUSNESS AND RESILIENCE

The questions of this section have the purpose to evaluate whether: On the one hand, the sustainable business model has an equitable and gender inclusive working system and governance, it offers decent work conditions or applies a fair cooperative business model or freelance services. On the other hand, the candidate has faced socio-economic contextual difficulties through successful coping strategies.

This is an additional criterion, and its observance is not indispensable but desirable. Please, answer the following questions:

1. What percentage of employees have an indefinite-term employment contract?
What is the ratio between the highest and the lowest wage in the company?

Please provide evidence on this information. Remember that you may be required to provide documentation to proof your answers.

Equity consciousness & resilience – Q1 fair wages

2. How many men and women are part of the founding members or the management team?
What percentage of employees are female?

Equity consciousness & resilience – Q2 gender balance in employment

3. Do you have a policy for non-discrimination? Do you have a gender equity plan? Do you have flexible working arrangements that help employees manage work-life balance? Do you have a plan for preventing harassment of any kind in the labour environment?

Please, provide details when the answer is positive and attach any available documents.

Equity consciousness & resilience – Q3 business policies and plans

(Maximum length 1000 characters without spaces).

4. Has the entrepreneur/business owner coped with any socio-economic difficulty in establishing their business?

Please, describe any contextual difficulty that made it especially difficult for you to set up your business.

i.e.: you have never received external public support (either economical or training); you are a migrant due to environmental or war crisis, you live in an isolated area.

Equity consciousness & resilience – Q4 socio-economic difficulties in establishing the business

(Maximum length 1000 characters without spaces).

SCALABILITY AND REPLICABILITY

This section intends to identify if the sustainable business model has a potential for replicability and scaling-up.

This is an additional criterion, and its observance is not indispensable but desirable.

1. Can you describe and/or demonstrate how your business model could be scaled and/or replicated in other areas/countries?

A project could be scalable if it involves a network or a platform that allows it to grow exponentially (e.g. internet/app-based projects can reach many people and scale very fast reaching greater markets). On the other hand, a project would be replicable, for example, if it deals with a common need in the region (e.g. tourism demands) or if it relies on ubiquitous resources and activities (e.g. traditional agricultural knowledge).

Please, describe those elements from your business model that would enable its development elsewhere, with an equal level of benefit for the environment and society. Please, argue why.

i.e. Its core elements are linked to Mediterranean weather or general conditions; it is adaptable to changing environments; it is based on an untapped market.

Scalability & replicability – Q1

(Maximum length 1000 characters without spaces).

ADDITIONAL DOCUMENTATION

Please feel free to add any additional documentation that helps validate the information provided in the Application Form (articles, a compressed folder with photos, links to videos). The number of additional attachments is limited to 5 (a folder containing photos will be considered as one attachment). If the attachment is a report, it must not exceed 30 pages. This documentation will be considered in the second phase of the evaluation, once the applications have been shortlisted, and will be assessed directly by the jury.

DECLARATIONS

The applicant hereby declares that:

- ☐ The applicant entity meets the basic requirements for participation in the award contest.
- ☐ The person signing the application has the power to represent the participating entity.

- ☐ The entity will accept and facilitate, if necessary, in the opinion of the awarding body, inspection of the original documents and data provided, for verification.
- ☐ The application submitted does not in any way infringe on the intellectual and/or industrial property rights of any third party. The participant will be responsible in the event of a breach of the rights of third parties.
- ☐ All information provided is true. The applicant understands and acknowledges that any false statement or data in the information provided and/or refusal of a verification inspection will lead to the exclusion of his/her application.

Name and position of applicant/signatory

Date of declaration

Signature of applicant/signatory

DATA PROTECTION AND IMAGE RIGHTS

ARC-MedWaves will ensure adequate protection of personal data in accordance with its applicable rules and regulations and on the basis of principles established in the Spanish Organic Law on Data Protection and in the European General Data Protection Regulation.

Do you consent to the use of this data by the ARC-MedWaves to register in our database and benefit from our green business support services?

- ☐ Yes
- ☐ No

One of the aims of the competition is to give visibility to the participating businesses. If you are selected as a winner or finalist, do you consent to appear in photographs, videos, and similar promotional activities related to this contest?

- ☐ Yes
- ☐ No